

Message Text

UNCLASSIFIED

PAGE 01 ROME 04363 082006Z

ACTION COME-00

INFO OCT-01 EUR-12 NEA-10 ISO-00 EB-08 XMB-04 CAB-05

CIAE-00 DODE-00 DOTE-00 INR-10 NSAE-00 FAA-00

L-03 /053 W

-----020927 082044Z /64

P R 081650Z MAR 78

FM AMEMBASSY ROME

TO SECSTATE WASHDC PRIORITY1151

INFO AMEMBASSY CAIRO PRIORITY

AMEMBASSY LONDON

AMEMBASSY PARIS

AMEMBASSY BRUSSELS

UNCLAS ROME 4363

DEPARTMENT PASS COMMERCE FOR COHEN, HALE, MYERS; EXIMBANK;

DEPARTMENT PASS FAA FOR CARY AND CARMICHAEL; BRUSSELS FOR FAA

E.O. 11652: N/A

TAGS: EAIR, BEXP, EG

SUBJ: EGYPTAIR FLEET EXPANSION

FROM RCAA DWOR

REF: CAIRO 3840 (1977); ROME A-49, MARCH 6, 1978

1. WELL-PLACE CAIRO-BASED U.S. AEROSPACE SOURCE DOUGLAS
MARKETING DIRECTOR AFRICA HELMUT LE RIDER) INDICATES LONG-DELAYED
EGYPTAIR WIDEBODIED ACQUISITION PROGRAM SUDDENLY HEATING UP. ON
MARCH 3, EGYPTAIR INFORMED COMPETING WIDEBODIED COMMERCIAL
AIRCRAFT MANUFACTURERS TO PREPARE PROPOSED FLEET PLAN SUTDIES
AND LETTER PROPOSALS FOR SUBMITTAL TO AIRLINE BY END OF APRIL,
1978.

2. AIRLINE PLANS TO CONSIDER COMPETING OFFERS DURING MONTH OF
MAY AND IN JUNE TO SUBMIT RECOMMENDED TYPE-SELECTION DECISION TO
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 ROME 04363 082006Z

GOVERNMENT FOR APPROVAL AND FINANCING SUPPORT. GOVERNMENT
APPROVAL ANTICIPATED PRIOR END OF JULY TO PERMIT EGYPTAIR FORMALLY
PLACING ORDER FROM SUCCESSFUL MANUFACTURER BY AUGUST 1. REQUIREMENT
IS

FOR THREE WIDEBODIED AIRCRAFT IN CATEGORY OF MC DONNELL DOUGLAS
DC-10-30, LOCKHEED-CALIFORNIA L-1011-200 OR L-1011-500, BOEING
747-266B OR 747SP-66, AIRBUS INDUSTRIE A-300B4 OR A-300 SPER B4.

VALUE OF ORDER ESTIMATED AT \$111 TO \$171 MILLION DEPENDENT UPON AIRCRAFT SELECTED. DELIVERY DATES ARE TWO AIRCRAFT FOR LATE OCTOBER, 1979 (TO PERMIT REPLACEMENT TWO LEASED A-300B4'S) AND ONE AIRCRAFT SPRING, 1980.

3. ALTHOUGH RCAA AND U.S. COMMERCIAL AEROSPACE SOURCES HAVE LONG FEARED A-300B AS FRONT RUNNER, PRIMARILY DUE TO WET-LEASING BY EGYPTAIR OF TWO A-300B4'S FROM TRANS EUROPEAN AIRWAYS (TEA) AND BAVARIA GERMANAIR, LE RIDER INDICATES ENCOURAGING FACTORS. PLAN EMERGING ABOUT SIX MONTHS AGO FOR EGYPTAIR TO TRAIN OWN A-300B FLIGHT DECK COMPLEMENT (APPROXIMATELY SIX 3-MAN CREWS) TO TAKE OVER OPERATION OF THE TWO LEASED A-300B4'S APPEARED TO INDICATE AIRLINE WAS PLANNING TO PURCHASE OWN A-300B4'S FOR DELIVERY AT END OF CURRENT A-300B LEASE PERIOD (NOVEMBER 30, 1979). MOTIVATION APPEARS TO BE THE CONTRARY; PRESSURES FROM THE POWERFUL EGYPTAIR FLIGHT-CREW LOBBY, EXPRESSING GRAVE DISPLEASURE AT FOREIGN CREWS DEPLOYED ON EGYPTAIR SCHEDULED OPERATIONS, NOW APPEARS TO BE THE PRIME REASON FOR AIRLINE TRAINING DECISION. ALSO, LE RIDER INDICATES AIRLINE HAS EXPRESSED SOME DISAPPOINTMENT IN BELLY CARGO WEIGHT-LIMITED CAPABILITY OF THE A-300B4 ON HIGH LOAD FACTOR ALL-ECONOMY SCHEDULES (E.G. JIDDA-CAIRO) IN FULLY MEETING PASSENGER BAGGAGE REQUIREMENTS. NEVERTHELESS, WE ARE NOT COMPLACENT ABOUT A-300B WHICH IS A FORMIDABLE COMPETITOR, PARTICULARLY ON SHORT-TO MEDIUM-RANGE SCHEDULES. FURTHER, AIRBUS INDUSTRIE, BACKED BY WEST EUROPEAN AND UK BANKING ENTITIES, WILL PROBABLY OFFER EGYPTAIR HIGHLY ATTRACTIVE AND CONCESSIONAL

UNCLASSIFIED

UNCLASSIFIED

PAGE 03 ROME 04363 082006Z

FINANCING.

4. RCAA PLANS VISIT CAIRO AS SOON AS PRESENT HEAVY SCHEDULE PERMITS.HOLMES

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: COMMERCIAL AIRCRAFT, LEASES
Control Number: n/a
Copy: SINGLE
Draft Date: 08 mar 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978ROME04363
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780104-1140
Format: TEL
From: ROME
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780392/aaaadaig.tel
Line Count: 98
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 4bbf97cb-c288-dd11-92da-001cc4696bcc
Office: ACTION COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 78 CAIRO 3840, 78 ROME A-49
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3403941
Secure: OPEN
Status: NATIVE
Subject: EGYPTAIR FLEET EXPANSION FROM RCAA DWOR
TAGS: EAIR, BEXP, EG
To: STATE
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/4bbf97cb-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014